

July 2018



Message From Your Director

Congratulations to all of the newly elected chapter leadership and a warm **welcome** to the committee chairs! As you already know leadership does not come without challenges, but if you can persevere you will find your rewards in time. Thank you to all the president's who have submitted their results to me.

That is a good segue into what I am sure was a surprise to all of you—the non renewal of our national EVP, Beth Brooks' contract. She implemented many streamlining measures and has indicated many additional areas where we could continue those efforts. I sincerely hope that you recognize the careful

consideration taken before making a decision of that magnitude. I am extremely optimistic about the future of our organization and while this is challenging we will persevere in determining the best moves forward for our association.

As always, I am available for your questions or comments. I hope that you will attend the Annual Meeting in Orlando and see for yourself the new changes to our convention. It promises to be an exciting and informative event that I am sure everyone will enjoy!

Wishing you a safe, restful and FUN 4th of July!

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- SOUTH EAST — KAREN HAGER



Lawline



NATIONAL ASSOCIATION OF WOMEN IN CONSTRUCTION

327 S. Adams St. • Fort Worth, Texas 76104-1002 • (800) 552-3506
(817) 877-5551 • Fax (817) 877-0324 • nawic@nawic.org • www.nawic.org

NATIONAL BOARD OF DIRECTORS

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Dear Employer:

No matter what size your organization, your female employees play an essential role in your success. Relevant education benefits not only your employee, but your business as well. An educated employee is an empowered employee, an employee who can perform her responsibilities with ease or who can step into leadership when needed.

Once a year, the National Association of Women in Construction (NAWIC) holds their national conference to offer valuable education that helps women move to the next level in their careers.

Our 2018 Annual Conference will be held in Orlando on August 15-18. These 2 ½ days in Florida are the perfect opportunity for your employee to gain knowledge about subjects in the personal and professional development arenas, and learn about the construction industry's best practices. We'll also explore the industry's hottest topics, such as:

- Risk Management
- Modular Construction
- Sexual Harassment
- Diversity and Workforce Development
- Drones on the Jobsite
- Lean Construction
- Succeeding in a Male-Dominated Industry

The Annual Conference offers:

- 19 education breakout sessions
- 2 general sessions with industry panels on diversity and industry awareness
- 2 keynote speakers—negotiation expert Linda Swindling and Kayleen McCabe, the star of DIY Network's "Rescue Renovation"
- Pre-conference training with on-site testing for NEF Estimating and Scheduling certification
- "The Neighborhood," which is the center of activity between sessions. Here, participants can network, visit vendor tables and take advantage of pop-up education.

I encourage you to support your employee by sending her to the NAWIC Annual Conference. This investment will create significant returns for your company throughout the years. Thank you for your consideration.

Sincerely,

Catherine Schoenenberger
NAWIC National President
President, Stay Safe Traffic Products, Inc.

CORE PURPOSE: To enhance the success of women in the construction industry
CORE VALUES: Believe. Persevere. Dare.



CHAPTER SPOTLIGHT

Portland #54

**JUNE 2018****A HANDS ON MEETING!**

They met at Streimer Sheet Metal for an awesome and informative tour of their shop and the sheet metal industry. They were invited to use the equipment and make some NAWIC coasters! How cool is that?

Welcome



This Month's PNW
Recruiting **STARS**



Kelly Aust

Jill McNally

Talia Noyes

Ann Marie Pelobello

Keep up the good work ladies!

The NAWIC store has stocked new items (really cute stuff). See the updated list below and look for them at the Annual Meeting in Orlando!

| | |
|------------------|-------|
| Blankets | \$15 |
| Baseball Caps | \$10 |
| Computer Bags | \$25 |
| Fingernail files | \$3 |
| Padfolios | \$11 |
| Power Banks | \$15 |
| Table Runners | \$225 |
| Travel Mugs | \$8 |
| Umbrellas | \$15 |
| Vanity Bags | \$8 |
| Water Bottles | \$8 |

New Members

#19 San Francisco

Eliana Mello
KHS&S Contractors, Inc

#54 Portland

Hayley Garza
Skanska

Natalie Cordova
Marsh USA

Shelia Sweeney
GeoDesign, Inc.

#63 Sacramento

Linda Clifford
LJ Clifford Construction

#143 Spokane

Jennifer Tucker
A1 Illuminated Sign Co

#187 Spokane

Jessica Alber
Absher Construction

#245 Boise

Amber Hilliard
Aerial Rental

#381 Guam

Maiko Nakamura
Pacific Federal Management, Inc.

Pages 5 & 6 contain the 4th quarter application to Join NAWIC. Please give that out to prospective members so they pay this quarter and next year's dues in full, which will decrease confusion when it's time to renew.

National Association of Women In Construction
327 South Adams Street
Fort Worth, TX 76104-1002
Phone: 800-552-3506 or 817-877-5551
Fax: 817-877-0324
Email: nawic@nawic.org

NAWIC
4th Quarter SEPT. 30
2018 - 2019
NEW MEMBERSHIP APPLICATION

FOR OFFICE USE ONLY

Approval _____ Date _____
Amount _____ Check Date _____
Check No. _____
Firm _____

Member Information - Please write legibly

This form may not be used to renew a NAWIC membership.

First Name _____ Middle Initial _____ Last Name _____

Company Name _____

Description of Business _____

Certification(s) _____ Email _____

A valid email address is required to receive NAWIC News, renewal reminders, and a user name and password to access the Member center/Directory at www.nawic.org.
Please check your junk mail.

Home Phone (____) _____ Office Phone (____) _____

Mobile Phone (____) _____ Fax (____) _____

*Mailing Address is ☐ Home ☐ Office *If applying for Corporate Membership, preferred mailing address **must** be Office.

Street _____ City _____ State _____ Zip Code _____

Web Page _____ *Occupation Codes ☐ ☐ ☐ ☐ ☐ *NAICS Code ☐

REQUIRED

*See pg 2 to determine your codes.

REQUIRED

How did you first hear about NAWIC? _____

Please list the name of the NAWIC member who recruited you (one name only) _____

☐ Check here if you **do not** wish to be listed in the NAWIC membership directory (both print and online).

DUES STRUCTURE: NAWIC's Fiscal Year is October 1 through September 30. All new members joining in the last quarter (July, August, and September) of the NAWIC year pay the full fourth quarter and full amount of dues for the upcoming NAWIC year. The fourth quarter and upcoming year dues are prorated on the National and Chapter new member dues structure.

Membership Type - Choose Only One Below.

Membership

National dues and chapter dues are included in the price of each membership. Upon renewing your NAWIC membership, the price may increase or decrease depending upon the renewing chapter dues.

Chapter Name _____

Chapter No. _____ Region _____

☐ Active \$329, See page 3 for full description☐ Corporate \$439, See page 3 for full description☐ Associate \$345, See page 3 for full description☐ *Student \$65, See page 3 for full description

*School _____

*Field of Study _____

☐ Retired \$76, See page 3 for full description

At-Large Membership

These memberships are not affiliated with a NAWIC chapter.

☐ Member-At-Large \$331, See page 3 for full description☐ *Student-At-Large \$52, See page 3 for full description

*School _____

*Field of Study _____

International Membership

This membership is not affiliated with a NAWIC chapter.

☐ International \$249, See page 3 for full description

Occupation Codes - choose up to five (5) codes that best describes your occupation.

| | | |
|---------------------------------|-----------------------------------|-------------------------------|
| 1 Accountant/Auditor/Controller | 14 Environmental | 27 Project Coordinator |
| 2 Administrative Support | 15 Estimator/Purchaser | 28 Project Engineer |
| 3 Architect | 16 Executive | 29 Project Management |
| 4 Association Personnel | 17 Finance/Banking | 30 Realty/Property Management |
| 5 Attorney/Paralegal | 18 General Contractor | 31 Retired |
| 6 Bonding/Insurance | 19 Human Resources/Recruiter | 32 Safety |
| 7 Bookkeeping/Accounting Clerk | 20 Inspector | 33 Sales/Account Executive |
| 8 Consultant | 21 Instructor | 34 Speaker |
| 9 Contract Management | 22 Lending/Credit Management | 35 Student |
| 10 Customer Service | 23 Marketing/Business Development | 36 Superintendent/Director |
| 11 Data Operations/MIS | 24 Materials Supplier/Vendor | 37 Tradeswoman |
| 12 Designer | 25 Office Management | 38 Other |
| 13 Engineer | 26 Owner | |

North American Industry Classification System (naics) Codes - These codes refer to Active, & Corporate Members only.
This is a partial list. A complete list is available at <http://www.census.gov/epcd/naics07/index.html>.

Construction

| | |
|---|--|
| 236115 New Single-Family Housing Construction (except Operative Builders) | 238220 Plumbing, Heating, and Air-Conditioning Contractors |
| 236116 New Multifamily Housing Construction (except Operative Builders) | 238290 Other Building Equipment Contractors |
| 236117 New Housing Operative Builders | 238310 Drywall and Insulation Contractors |
| 236118 Residential Remodelers | 238320 Painting and Wall Covering Contractors |
| 236210 Industrial Building Construction | 238330 Flooring Contractors |
| 236220 Commercial and Institutional Building Construction | 238340 Tile and Terrazzo Contractors |
| 237110 Water and Sewer Line and Related Structures Construction | 238350 Finish Carpentry Contractors |
| 237120 Oil and Gas Pipeline and Related Structures Construction | 238390 Other Building Finishing Contractors |
| 237130 Power & Communication Line and Related Structures Construction | 238910 Site Preparation Contractors |
| 237210 Land Subdivision | 238990 All Other Specialty Trade Contractors |
| 237310 Highway, Street, and Bridge Construction | |
| 237990 Other Heavy and Civil Engineering Construction | |
| 238110 Poured Concrete Foundation and Structure Contractors | 523930 Investment Advice |
| 238120 Structural Steel and Precast Concrete Contractors | 524210 Insurance Agencies |
| 238130 Framing Contractors | 541110 Offices of Lawyers |
| 238140 Masonry Contractors | 541219 Accounting Offices |
| 238150 Glass and Glazing Contractors | 541310 Architectural Offices |
| 238160 Roofing Contractors | 541333 Engineering Services |
| 238170 Siding Contractors | 561310 Employment Placement Agencies |
| 238190 Other Foundation, Structure, and Building Exterior Contractors | 561439 Other Business Service Centers (including copy shops) |
| 238210 Electrical Contractors | 561730 Landscaping Services |
| | 813910 Construction Associations |

Construction-Related: *If majority of business of clients are in the construction industry*

Important Reminders

- Make checks payable to "NAWIC."
- NAWIC dues are non-refundable. Dues may be deducted as a business expense. Check with your accountant.
- Annual dues include a \$50 subscription to the national online publication, *NAWIC Today*.
- Your join date will be determined by the month your completed application and payment is received in the NAWIC Office.
- All payments must be remitted in US funds.

Payment Method ALL FIELDS ARE REQUIRED. *Credit cards will not be processed without complete information.

Total Paid Check ☐ American Express ☐ Discover ☐ MasterCard ☐ Visa ☐

Credit Card # CW Code Expiration Date

Name on Card Billing Address

Signature Date Signed

By signing my name below, I authorize the National Association of Women in Construction to send faxes and emails to the fax number and email address I provided on this application. I understand NAWIC will send me commercial and noncommercial emails pertaining to Association information, Annual Conventions and other Association-related news items, which may include information about NAWIC partners, sponsors, affinity programs and the NAWIC Education Foundation.

Applicant's Signature

Authorized Phone Number

This form may not be used to renew a NAWIC membership.

I submit my application for membership in the National Association of Women in Construction and agree to conform to its bylaws.

Applicant's Signature

Submit by Email**Print**

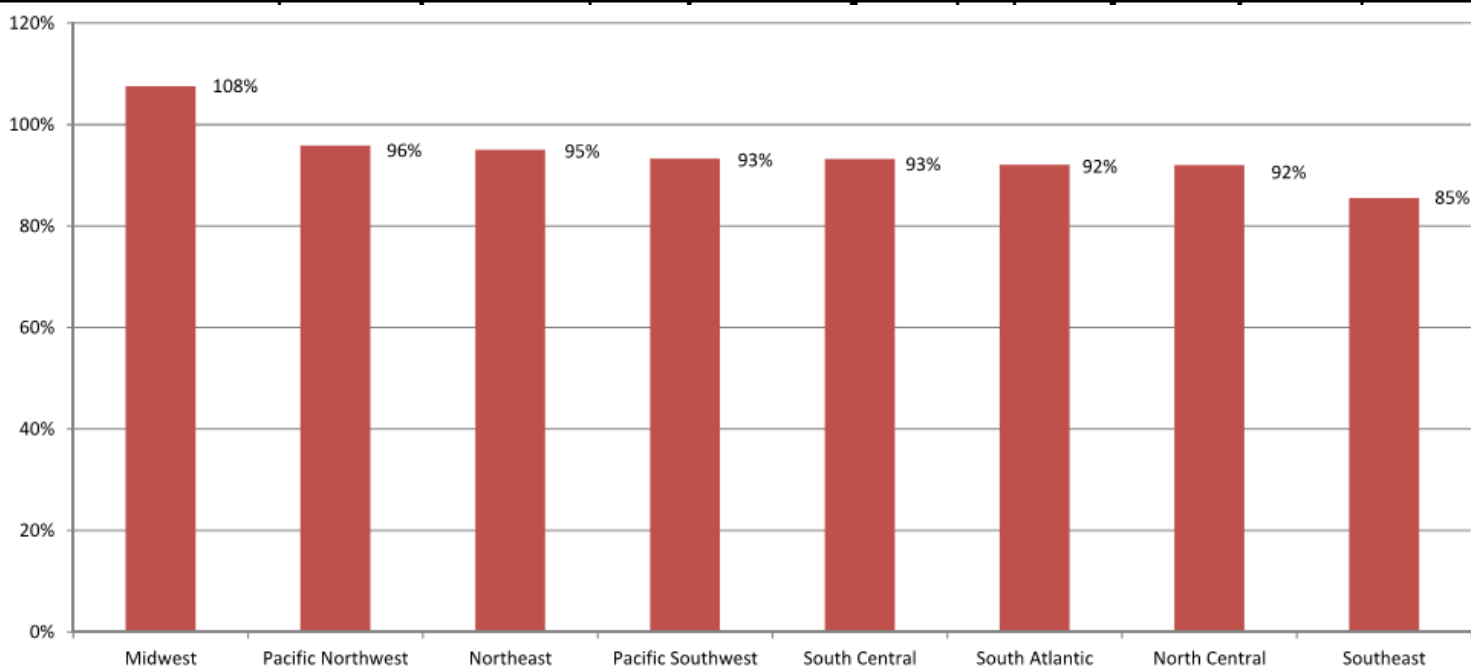
Date

Page 2

We ROCK.....but we've gotta watch out!! Note that the Northeast is less than a percentage point away and is even beating us in a few categories. Let's finish this year with a bang and make our goal (we're **so close** at 99%) and ensure that we keep our 2nd place of honor! Also check out the PSW and note that they moved up 3 spots in May!

2017-2018 Membership Retention and Recruiting Percentage by Region
October 1, 2017 - May 31, 2018

| Region Name | Members as of 9/30/17 | 85% Retention Goal | 20% Growth | Total Members Needed | Renew | New | Total | Renew Percentage | New Percentage | Total Percentage |
|-------------------|-----------------------|--------------------|------------|----------------------|-------|-----|-------|------------------|----------------|------------------|
| Midwest | 541 | 460 | 108 | 568 | 415 | 196 | 611 | 77% | 36% | 107.56% |
| Pacific Northwest | 493 | 419 | 99 | 518 | 370 | 126 | 496 | 75% | 26% | 95.82% |
| Northeast | 498 | 423 | 100 | 523 | 378 | 119 | 497 | 76% | 24% | 95.05% |
| Pacific Southwest | 578 | 491 | 116 | 607 | 435 | 131 | 566 | 75% | 23% | 93.26% |



PR & Marketing 2018/2019

Dotty Johnson CIT, CIS

I'd like to salute Dotty (Spokane Chapter #143) for agreeing to become our new regional PR & Marketing chair. She's a warm hearted beauty who will be a great asset to the PNW Region.



I have every confidence that she will keep us connected to all the happenings on the national level. If you are your chapter's PR & Marketing chair, please reach out to Dotty at DottyJ@BoutenConstruction.com and let her know your plans or if you need any assistance reaching your goals for this year.

PNW Region Chairs

Bylaws Kelly Aust

Design Drafting

Denise Redmond-Crossland

NEF Liaison Janet Turner

NFSF Fundraising

Yasmine Branden

P D & E Julie Salinas

PR& Marketing Amy Schultze

OSHA Alliance Ruth Ann Carr

Safety Laura Rannow

Strategic Planning

Chris Wiggington

WIC Week Rachel Stroup

Block Kids Gloria Bruning

I've been working hard to get all of the regional committee chairs filled for next year. I'm happy to report that I've got them all filled—except for the **Emerging Professionals** chair. Would you or anyone you know be interested in becoming the liaison between the national chair and our region? Please contact me to volunteer or to find out more specifics.



2018 Safety Excellence Awards

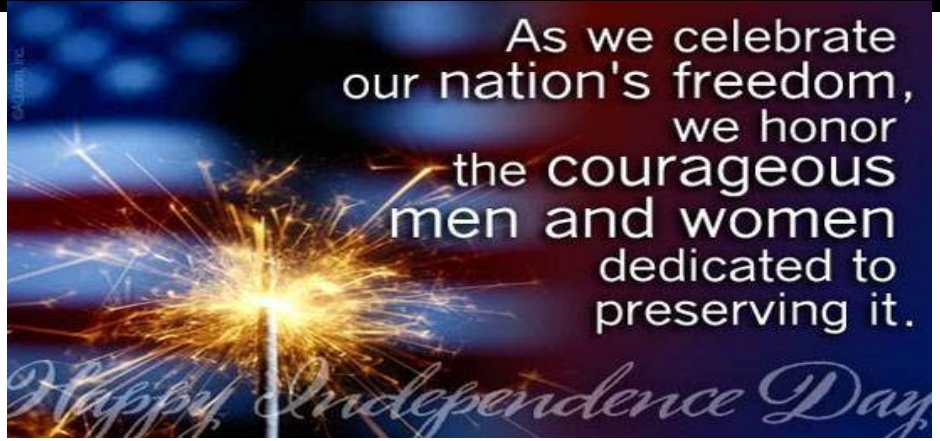
The top 3 winners will be announced, next month in Orlando, at our Annual Conference.

TOP 10 FINALISTS:

| | | |
|------------------------------------|---|--|
| Brasfield & Gorrie LLC | Chapter #53 Greater Birmingham/Southeast | Virnetta Woodbury |
| Bel-Aire Mechanical | Chapter #98 Greater Phoenix/PSW | Michelle Dinan-Cardone |
| Dynalectric | Chapter #21 San Diego/PSW | Ashley Berg |
| ESI | Chapter #64 Cincinnati/North Central | Tonya First |
| Hensel Phelps | Chapter #141 Honolulu/ PSW | Donna Dennis |
| | Chapter #60 Puget Sound/PNW | Kabri Lehrman-Schmid |
| JE Dunn Construction | Chapter #383 Oklahoma City/South Central | Luz Angela Troncoso |
| | Chapter #54 Portland/PNW | Joanna Westrich |
| | Chapter #7 Austin/South Central | Hanna Floyd, Danielle Dlugosh, Jess Pohlman |
| McCarthy Building Companies | Chapter #2 Dallas/South Central | Kimberly Gibbons |
| Miron Construction Co | Chapter #160 Cedar Rapids/Midwest | Stephanie Heims |
| | Chapter #54 Portland/Pacific Northwest | Joanna Westrich |
| Roncelli | Chapter #183 Detroit/North Central | Davida Difatta |
| Ryan & Associates | Chapter #50 Quad Cities/Midwest | Laura Wilhelmi |

July

4



10

By the 10th email Lauline your committee chair info.

August 2018

15 - 18

2018 Annual Conference
August 15-18
Orlando, Florida



Pre-conference Chapter Leadership training!

* San Francisco * Portland * Eugene * Santa Clara * Fresno * Spokane * South Sound * Salem *

Chapter leadership training session at the annual conference is hitting the mark. We have 149 people signed up! Your investment in yourself and your chapter will provide you with an excellent return. I look forward to seeing you there.

Memorials



South Sound #187

Kay Cameron a former South Sound (Tacoma Chapter) member has passed away. She will be remembered by us "seasoned" members as a strong and feisty individual who was very passionate in supporting NAWIC and our local chapter. For many years after retirement, she would donate to our chapter and join us at special events. She will be missed by those who were blessed with knowing her.

Kay at a red hat event with her longtime friend Nancy Webber.

Like many women before her, she helped our organization grow and move forward to promote women in the construction industry.



Join us for the PNW Fall Conference
in San Jose, CA on October 12 & 13

Click the link to book your hotel room now:

<https://book.passkey.com/event/49527694/owner/20668/home>



Inmates learn life skills to re-enter community



RISING: Department of Corrections officials, first lady Christine Calvo and volunteers on Thursday celebrate the completion of the first group of inmates to receive life skills under the Fu'una Rising program. From left, are DOC Officer Lizama, DOC Director Tony Lamorena, Calvo and an inmate at the Mangilao prison facility. The program is focused on providing support and "soft-skill development" for inmates, to help them rejoin the island community after their release from prison. Photo courtesy of the Office of the Governor

The Department of Corrections celebrated the first-ever graduating class from its Fu'una Rising group program Thursday at the Corrections facility in Mangilao.

Fu'una Rising, named in honor of the CHamoru goddess of creation, is focused on providing support and

"soft-skill development" including anger management, stress management and other fundamental skills critical to qualified inmates' successful re-entry into the island community.

Several women-owned small businesses in construction have teamed

with the Guam chapter of the National Association of Women in Construction and the Guam DOC to raise funds and provide services for the female inmates. First lady Christine Calvo is the program's honorary adviser.

(Daily Post Staff)

The Saturday June 9th edition of the Guam Daily Post mentioned the great work our Guam chapter has been doing in conjunction with other small businesses and the Guam DOC. Chapter President, Ann Marie Pelobello (right) said, "This is one of my biggest accomplishments. A heartfelt program that we are providing to DOC inmates that are about to be released. I believe in 2nd chances."



NAWIC NATIONAL PD&E CONTEST

WHAT

Show us how PD&E makes a measurable difference to you or your chapter

HOW

Fill out the attached form & send pictures

WHEN

Submit by June 25th

Email form to
pde@nawic.org

IDEAS:

MEMBERSHIP

Did the event increase membership or increase attendance?

SKILLS

Have you used PD&E skills to make a measurable difference at work or in your personal life?

INCREASE

Did your event increase # of people, money, smiles, etc.?

DETAILS

Please describe the measurable difference in as much detail as possible. The more details the better.



DETAILS:

NAME:

CHAPTER NO:

CHAPTER NAME:

DATE EVENT WAS HELD:

TITLE OF EVENT: